

Illustrations for Long-Term Care

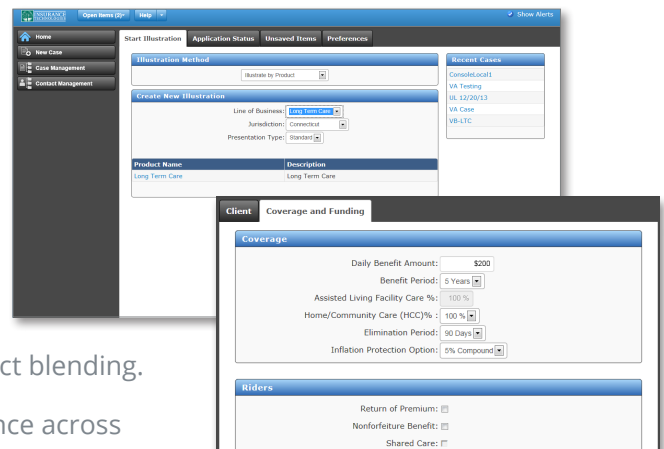
Today carriers are developing innovative and affordable long-term care (LTC) product offerings to meet consumers' changing needs. To win over business you need an illustration system that easily depicts these multiple product offerings within a single platform. ForeSight® for Long-Term Care manages point-of-sale activities in the field to increase your agents' productivity and agility while reducing costs.

ForeSight LTC Module Benefits

- ✓ **Single/Joint Quote Options:** Enable you to enjoy couples to look up separate or equal LTC coverage quickly during client sales calls.
- ✓ **Premium Matrix:** Is available for BP/EP options and enables you to see all variations of LTC premiums at a glance.
- ✓ **Long-Term Care Calculator:** Dynamically responds to clients' needs and goals in real time, during sales calls.
- ✓ **Selection and Comparison:** Lets you compare price points of three LTC coverage plans, even from different products, in one easy-to-read screen.
- ✓ **Related Product Report:** Uses targeted sales concepts that seamlessly gather pertinent data, perform calculations, and instantly correlate results to help you cross-sell LTC insurance when selling an annuity or other long-term savings product.
- ✓ **Supports Partnership Plans:** Enabling you to create conformity on a state-by-state basis so you can evaluate carrier A to carrier B in an apples-to-apples comparison—helping clients quickly see which plan is right for them.

The ForeSight LTC Advantage

- **Speed** the ability to quote accurate premiums with intuitive interface.
- **Improve** service levels through selling coverage to couples with the click of a mouse.
- **Increase** sales through your ability to stand out with simple, deep data that is easily illustrated.
- **Simplify** cross-selling and rapidly support product blending.
- **Maximize** distribution by comparing LTC insurance across state lines.



The screenshot displays the ForeSight LTC software interface. The top section, 'Start Illustration', includes tabs for 'Application Status', 'Issued Items', and 'Preferences'. It features a 'Create New Illustration' form with fields for 'Line of Business' (set to 'Long Term Care'), 'Jurisdiction' (set to 'Connecticut'), and 'Presentation Type' (set to 'Standard'). A 'Recent Cases' list on the right shows 'Consolidated', 'VA Testing', 'VA LTC', and 'VA-LTC'. The bottom section, 'Client Coverage and Funding', shows a 'Coverage' summary with fields for 'Daily Benefit Amount' (\$200), 'Benefit Period' (5 Years), 'Assisted Living Facility Care %' (100%), 'Home/Community Care (HCC) %' (100%), 'Elimination Period' (90 Days), and 'Inflation Protection Option' (5% Compound). Below this is a 'Riders' section with checkboxes for 'Return of Premium', 'Nonforfeiture Benefit', and 'Shared Care'.



Insurance Technologies provides sales illustration and e-application business fulfillment solutions to the insurance and financial services industries. Contact us at +1 719.442.6400 or visit us online at www.insurancetechnologies.com to learn more.