

e-Signature Capture to Close Sales Quicker

As more business transactions are being captured and completed electronically, e-signature is a necessity to close sales quickly, easily and without errors. FireLight® sales platform provides a proprietary e-signature feature with multiple signature capture options at no additional cost. FireLight e-signature process includes multiple levels of identity authentication options and provides an admissible audit trail to defend any signature.

e-Signature Workflow Options to Meet Your Compliance Requirements

In the office or out of the office, advisors can close business with e-signature email communication capabilities or face-to-face signing, saving time and money associated with paper signature processes. FireLight supports multiple signer workflows to ensure all signatures are captured.



Remote e-Signature: Advisors can email e-sign links to required signers to complete the signing ceremony.



In-Person e-Signature: When advisors and clients are face-to-face, advisors can collect required signatures at the point of sale.



Mobile e-Signature: FireLight allows advisors to quickly complete business regardless of the location with tablet on-screen e-signature.



Heightened Signer Verification and Authentication:

FireLight offers multiple levels of identity authentication, including two-factor authentication with SMS text and full knowledge match authentication with LexisNexis for additional signer verification and authentication.



Audit Trail: FireLight automatically dates and time stamps the review of documents and collection of signatures along with authentication method and time stamps providing proof of signature authenticity for a defensible contract.



Configurability: FireLight offers over 30 built-in configurability options for firms to manage signing features, authentication options, order of signing workflows and much more. Additionally, rules can be written to control signing very granularly down to the product, transaction type, and signer type.



Fully Compliant with Today's Standards

In today's competitive market, it is essential to be able to communicate with customers electronically and to obtain compliant and verifiable signatures quickly and easily. The e-signature features within FireLight create a secure and accurate electronic sales process while considering regulation standards including:

- Electronic Signatures in Global and National Commerce Act ([ESIGN](#))
- Manage Uniform Electronic Transactions Act ([UETA](#))
- Government Paperwork Elimination Act ([GPEA](#))